# Third Quarter 2016 Financial Results/Corporate Update November 7<sup>th</sup>, 2016



# **Forward-looking statement**

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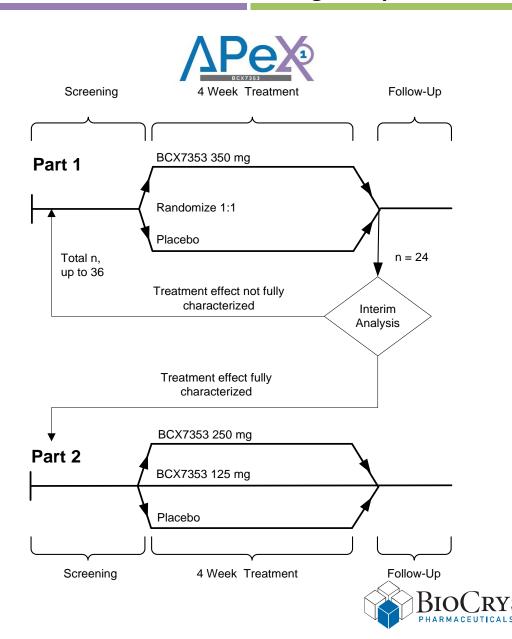
## **APeX-1: Phase 2 placebo-controlled trial of BCX7353 enrolling HAE patients**

### Design

- Part 1: proof of concept
  - 350 mg QD BCX7353 vs placebo
  - Interim analysis at n = 24
  - Option to add up to 12 subjects for total n = 36
  - Powered at 90% (α=0.05) to detect a reduction in number of HAE attacks of ≥ 70% on BCX7353
- Part 2: dose ranging
  - 250 mg QD and 125 mg QD BCX7353 and placebo
  - n = 14
  - 6:6:2 randomization

### **Endpoints**

- Number of HAE attacks by treatment group will be analyzed as weekly attack rate, number of attacks, proportion of subjects with no attacks, number of attack-free days
- Additional endpoints include full safety assessments, QOL, PK/PD



# Third quarter operating results

(in thousands, except per share amounts)	Q3 2016	Q3 2015	Change Q3 2016 vs Q3 2015
Revenues: Product sales, net Royalty revenue Collaborative and other R&D	\$ - 3,501 4,262	\$ 5,699 126 5,162	(100%) 2679% (17%)
Total revenues	7,763	10,987	(29%)
Expenses:  Cost of products sold  Research and development  General and administrative  Royalty	- 14,105 2,756 143	1,346 20,067 2,731 5	(100%) (30%) 1% 2760%
Total operating expenses	17,004	24,149	(30%)
Loss from operations	(9,241)	(13,162)	(30%)
Interest and other income, net Interest expense Loss on foreign currency hedge	109 (1,465) (931)	134 (1,241) (352)	(19%) 18% 164%
Net loss	\$ (11,528)		(21%)
Net loss per share - Basic & Diluted	\$ (0.16)	\$ (0.20)	(20%)
Net operating cash utilization	\$ 14,979	\$ 12,319	22%
Weighted average shares outstanding	73,734	73,262	



# Nine month operating results

(in thousands, except per share amounts)	9mo <b>201</b> 6	9mo 2015	Change 2016 vs 2015
Revenues: Product sales, net Royalty revenue Collaborative and other R&D	\$ - 6,020 11,350	· ·	239%
Total revenues	17,370	43,655	(60%)
Expenses: Cost of products sold Research and development General and administrative Royalty	- 48,850 8,692 247	•	
Total operating expenses	57,789	65,905	(12%)
Loss from operations	(40,419)	(22,250)	82%
Interest and other income, net	695		89%
Interest expense	(4,356)	` ' '	
(Loss) gain on foreign currency hedge Net loss	(6,561)		(862%)
	\$ (50,641) \$ (0.69)		104%
Net loss per share - Basic & Diluted		` '	103%
Net operating cash utilization			88%
Weighted average shares outstanding	73,677	72,752	



# Cash position & 2016 guidance (in millions)

Cash & investments at December 31, 2015	\$100.9
Operating cash utilization through September 30, 2016	\$52.9
Cash & investments at September 30, 2016	\$68.7
Senior Credit Facility	\$22.7
Operating cash utilization	\$55 – 75
Operating expenses#	\$68 – 80
Cash runway	Early 2018

<sup>#</sup> Excludes equity-based compensation, and represents a modification from the previous range of \$78 - 98 million

